



Part of



PROPERTY PROFESSIONALS SUPPLIER CLUB

As a valued Mint policy holder, we are pleased to announce you now have access to a panel of suppliers to the property sector. Most of the below suppliers are longstanding clients of Mint and would be pleased to assist fellow policy holders.

- **ACCOUNTING PROPERTY MANAGEMENT SUPPORT SERVICES**



The Letting Partnership are leaders in the provision of client accounting and support services to the letting Industry.

Contact: Jenny Markham - 0845 362 8470 / jennifer.markham@thelettingpartnership.co.uk



PayProp is an automated payment and reconciliation platform for letting agents that is easier to use and more powerful than solutions offered by banks and traditional software vendors. Our platform sets the standard for speed and accuracy of payments as well as cost and payment status transparency, offering our customers complete transaction control and regulatory compliance.

Website: www.payprop.co.uk

- **ACCOUNTING SERVICES**



Utilising the latest finance technology LettsPay creates landlord separate accounts, with their own sort code and account number. The tenant is automatically notified to pay into this account. LettsPay auto allocates the funds and all you have to do is create and approve the payout.

LettsPay also manages payments to contractors, deposit accounts and HMRC for NRL tax.

Contact: Garrett Foxon - hello@lettspay.co.uk

Website: www.lettspay.co.uk

- **ANTI MONEY LAUNDERING**



Thirdfort combines KYC, AML and Source of Funds for beautifully secure verification. Now professionals working in law, property, and finance can onboard their clients in minutes, not weeks.

Powered by Open Banking and transaction specific data, Thirdfort rapidly informs professionals of any risks associated with verifying their individual and corporate clients.

Thirdfort is trusted by more than 850 regulated businesses, law firms and estate agents to make their compliance a competitive advantage.

Contact: Olly Thornton-Berry - otb@thirdfort.com

Website: <https://www.thirdfort.com/>

- **ASSOCIATIONS**



Website: <http://www.guildproperty.co.uk>



Professional & personal development is at the forefront of what we do and through education, our client members become even more aware of the importance of setting themselves apart from their competitors.

Contact: Susie Crolla - susiecrolla@lettingtrainingcentre.co.uk



The SAL Council of Letting Agents (CLA) provides a comprehensive package of membership services, advice helpline, support, training and documents for compliance with the Scottish mandatory agent code of practice. We also carry out policy and parliamentary campaign work on behalf of our members which number over 550 of Scotland's registered letting agents. Ask us how we can help you.

Contact: 0131 564 0100 / cla@scottishlandlords.com

Website: www.scottishlandlords.com/council-of-letting-agents

- **CHARITY**



Agents Giving is the recognised charity to the property industry. Agents Giving encourage, support and promote all the great fundraising events agents and letting agents take on to give much needed funds to many UK charities and great causes within our communities.

Agents are able to apply for grants from Agents Giving to help them put together charity events that will raise money for those in need. Through Agents Giving many within the industry have been able to directly impact the lives of people in their communities who are struggling, especially with the COVID-19 pandemic having a huge effect on a lot of people's financial situations.

Contact: Yvonne Martin – 0333 939 8633 / 07811 149579 / yvonne@agentsgiving.org
Website: <https://agentsgiving.org/>

- **CLEANING SERVICES AND FACILITIES MANAGEMENT**



Birkin has been established since 1972 and has since developed a solid reputation in the cleaning industry. We currently offer daily office cleans, construction cleans & window cleaning services and we are keen to develop these services in line with client requirements. We are a young & dynamic team and we are passionate about the level of service we deliver to our clients.

The sectors we currently cover are education, estate agents, accountancy firms, solicitors, golf clubs, entertainment venues and many more. We are an ambitious company and would welcome the opportunity to support your requirements in the future.

Contact: Dan Gardner - 07922219018 / dangardner@birkinservices.co.uk

- COMPLIANCE



Knowing when new legislation is being brought in is crucial to protecting your business. Changes in legislation are often the cause of PI claims against agents.

COMPLYLEX™ is an essential Compliance and Best Practice tool for every Letting Agency, Estate Agency and Landlord in England and Wales. COMPLYLEX™ gives the property professional a simple, clear and concise guide to complex property law.

MINT policy holders receive 12 months for the price of 11. Please use promotion code: **MINT1**

Contact: info@complylex.com



'Compliance in a Box' by ETSOS has been designed with industry stakeholders to help relieve the administrative burden caused by The Anti Money and Consumer Protection Regulations. Providing a simple, online and cost effective solution, 'Compliance in a Box' allows your staff to focus on the core revenue generating activities whilst still ensuring maximum protection for your business, saving time and money.

Contact: Ben Robinson - 01524 220000 / brobinson@etsos.co.uk



Online regulatory training, qualifications, complaint management and communication platform for the property sector.

Contact: Julianna Lynch - 0800 1244699 / julianna.lynch@agencypro.co.uk

- **CUSTOMER REVIEWS AND ANALYTICS SOLUTIONS**



Feefo is a global reviews and customer analytics solution, helping over 4,000 clients to boost sales & build trust. Feefo collects reliable, genuine and authentic customer feedback to deliver up to date insights so businesses and consumers can make better decisions.

Contact: Robin Lewis - robin.lewis@feefo.com



ESTAS is the customer review and awards platform designed for agents, conveyancers, mortgage advisors and suppliers who deliver great customer service. Property transactions are unlike any other retail purchase so it's critical reviews are submitted by clients who have gone through a full service experience. Our strict review verification process ensures new clients can trust our reviews.

Contact: Ben Marley - 01243 974441 / ben@theestas.com

- **CYBER CONSULTANTS**



Cyber Attacks have never been so complex, nor has the IT industry as a whole. Alphaware are a technology partner who cut through the noise to assist you in ensuring that your business is secure, whilst maintaining the highest levels of efficiency both operationally and financially. We make things simple.

Our extensive industry knowledge across both the Property and IT sectors is coupled with our consultative approach which is already helping multiple organisations like yours remain protected, whilst reaching their business goals.

The first point of protection from cyber-crime often starts with employees. That's why, as cyber security specialists, our service offering ranges from firewall installation to email monitoring right through to staff training.

No matter the size of the issue, we are here to help. Why not start with an initial assessment of your current security systems? Just remember, it is not a matter of 'if' your business is struck by a cyber attack or data breach, it is a matter of 'when'.

Contact: Luke Strzadala - 0208 1066 432 / luke.strzadala@alphaware.co.uk

- **DATA SOLUTIONS**



Kamma is a world-leading geospatial technology company based in the UK. It specialises in creating unique data and solutions from disparate information for the property and financial sectors. Kamma works with organisations throughout the BTL value chain, providing unique data that wins new instructions, creates new revenue streams and slashes the operational cost of compliance.

Contact: Peter Panayi - 07918 675 766 / peter@kammadata.com
Website: www.kammadata.com

● ENVIRONMENT

GARDION SERVICES

Gardion Services specialises in quantifying and improving the ESG (environment, social, governance) performance of UK businesses.

This can deliver numerous significant 'wins', including:

- Understanding and benchmarking your company's ESG achievements (identifying any gaps).
- Formulating a cogent strategy and installing related SMART objectives and metrics
- Identifying areas for operational savings (materials, waste etc).
- Identifying and addressing area of potential risk.
- Better engagement with suppliers, including utilising their knowledge to reduce costs.
- Creating positive messaging for clients, suppliers, and shareholders
- Increasing employee engagement by demonstrating corporate social responsibility across your business.

Marcus Whewell (M.D.) recently served as CFO for a UK plc, including overseeing all Compliance, Operations, and HR. He was previously an Executive Director of the British Safety Council and Environmental Director for second UK plc.

Contact: Marcus Whewell - marcus.whewell@gardionservices.co.uk

● FRANCHISING



The Franchising Centre (TFC) was established 25 years ago and has since helped thousands of people when it comes to taking the next step in franchising, whatever that step may be.

Everyone in franchising is on a journey so we provide a guided and managed route with many points along the way at a pace that suits your ambitions. Getting to know you and you us with some sound and practical advice about the franchising out process, related time scales and costs is where we like to start so please get in touch for an informal chat.

Contact: Robert Dancy - 01603 343454 / enquiries@thefranchisingcentre.uk
Website: www.thefranchisingcentre.com

- **HUMAN RESOURCES**



Claire Cooper and her team specialise in listening to the HR challenges you face, providing you with practical advice and solutions with a focus on commercial realities. Our passion lies in getting to know you, your business and your people. We will work with you to make your vision a reality with an accountable, flexible, creative and honest approach.

Claire has been supporting entrepreneurs, business leaders and management teams for over 20 years. Based in the beautiful southwest we support businesses around the UK. We have a team of experts ready to meet your needs today and stay one step ahead, planning for the things you haven't even thought about yet.

We will do as little, or as much as you want with package solutions and prices to suit. From the day to day through to strategic direction and everything in between, we are there when you need us.

Contact: Claire Cooper - 07811 111200 / info@clairecooperhr.co.uk

- **INTERIOR DESIGNER – LONDON**



Amelia Carter Interiors was set up in 2011 with a dedication to designing elegant and transitional spaces. The Studio's success is due to their personal dedication to detail, belief in value and efficiency in execution from concept to completion. The Studio works on projects worldwide, managing every aspect of a project. This allows the client one dedicated point of contact and peace of mind that the work will be completed on time and on budget.

Contact: Amelia Carter – 07747 561046 / amelia@ameliacarter.com

Website: www.ameliacarter.com

- **LEGAL SERVICES – CONVEYANCING**



Contact: Peter Burton - 020 7831 2506 / burton@londonrjs.co.uk
Website: <http://londonrjs.com/>



McMillan Williams is a forward thinking, diverse and rapidly expanding firm of Solicitors. Currently operating from 23 offices in and around London and the South East, we already have one of the largest property departments in London (with over 150 members of staff in this department alone). We are currently ranked by the Land Registry as 10th out of over 12'000+ law firms in England & Wales based upon our volume of completions/ Land Registry applications per month.

Contact: Anton Osborne - 020 3551 8500 / enquiries@mwsolicitors.co.uk

- **LEAD GENERATION**



Yomdel carefully engages with website visitors 24/7 to give immediate answers to questions via its live chat service. Building rapport and trust whilst delivering a fantastic customer experience. Creates strong qualified leads that capture the customers' requirements.

Contact: Bhav Taylor – 07853 035211 / info@yomdel.com

- **LETTINGS CONSULTANCY AND COMPLIANCE**



Ideology Consulting are consultants and business brokers that specialise in the property/estate agency sector. We offer a range of services that include: - Business Sales (advice & brokering) * Mentoring & Support * Mergers & Acquisitions * Marketing & Social Media * Retirement Planning * Recruitment & Training * Design & Rebranding. So, if your estate agency business is in need of some fresh thinking we would be delighted to hear from you.

Contact: Peter R Nicholls - 0333 939 8010 / peter@ideologyconsulting.co.uk



Within the complex business and regulatory environment of operating as a Letting Agent in the UK we offer compliance support, guidance and freelance copywriting all under one roof. Consultancy is also available to residential lettings industry stakeholders and institutional investors.

Contact: Caroline Kenny – 07801 966542 / info@meritventures.co.uk
Website: www.meritventures.co.uk



Multi award winning Integra Property Services is led by Michael Day MBA FRICS FNAEA FARLA, a property industry professional with 45 years' experience (he says he started when he was three!)

Michael provides a wide range of services as a mentor and business coach and trainer (compliance, management and sales/lettings skills). He is also a content writer & provider.

Contact: Michael Day - 01753 889287 / msd@integra-ps.com

- **MARKETING**



LeadPro is a fully integrated marketing platform that helps to convert website visitors and portal enquiries into booked valuations.

Our software has been developed in partnership with leading agents over the last five years to provide an intuitive and easy-to-use platform designed for winning new business and growing market share whilst monitoring high-level KPIs.

LeadPro Instant Valuation Tool can be added to your website, email, and social media, and turn unknown visitors into valuation leads. The Lead Responder Tool instantly responds to every portal enquiry with a branded email and text message, sending all applicants a pre-qualification questionnaire to find out if they have a property to sell or let. Our Autocaller allows you to speak to high-value portal enquiries before your competitors do, helping you win more business.

We've recently added Social Media Marketing to the list of services we provide, helping you increase brand awareness, improve lead generation and revenue-driving efforts.

And the best part? You can track all your leads' statuses inside of our LeadPro Dashboard and understand which sources provide the best ROI.

Problems we solve for agents

We help them generate, nurture, and better convert all leads, making sure leads are not lost at the same time as offering in-depth analytics over the lead sources, and the ways leads are handled by each of the offices.

Contact: 02033686878 / contact@lead.pro

Website: www.lead.pro

- **MARKETING**



Digital Munkey is the leading digital marketing agency for estate agents and when we partner with a client in simple terms we help them stand out and get noticed online which ultimately leads to more website visits, more valuations, more properties and more landlords.

We provide a comprehensive suite of digital marketing services including organic search (SEO), paid search (PPC), display ads and retargeting. We can also manage your social media accounts as well as creating social ads. It is imperative when trying to rank high online that you have fresh and unique content so we also have a team that can write local area guides, monthly blog articles and video content.

Contact: Paul Jamieson - 07912 696840 / paul.jamieson@digitalmunkey.co.uk

- **MORTGAGE BROKERS**



We offer mortgages from a comprehensive range of lending institutions including some only available through intermediaries but we do not advise on direct access only products. We provide advice and recommendations to suit your financial and personal circumstances.

Our established relationship with over 100 mortgage lenders and private banks enables us to deliver bespoke property finance based on tailored and unbiased advice.

Contact: Henry Knight - 0203 040 4401 / hknight@springtidecapital.com

- **PHOTOGRAPHY AND FLOORPLANS**



Established in 2007, Evolve has become synonymous with providing a wide range of high quality services to the property industry to include property photography and floor plans. With a national distribution network of highly trained, multi-skilled property professionals and an exceptional head office team we are the supplier of choice for a number of well-known national brands.

We believe that, in life and business, everyone should do what they do best and leave the rest to us.

Contact: David Brierley - 02392 280139 / David.brierley@evolvepartnership.co.uk

- **PROPERTY ADVERTISING**



The newest, easiest and quickest way to market properties online using your mobilephone.

Advertise newly instructed properties instantly onto leading property portals including Rightmove and Zoopla, upload straight onto your website, and promote across social media in just a few very simple and quick steps from your mobile device.

Contact: Samantha Westlake - 07866 505330 / samantha.westlake@bestagent.ltd

- **PROPERTY PUBLICATION**

EstateAgent**TODAY** LettingAgent**TODAY**

Website: <https://www.lettingagenttoday.co.uk/trade-directory/insurance>



Website: <http://thenegotiator.co.uk/>

- **REDRESS**



Website: <https://www.tpos.co.uk/>

- **RENT GUARANTOR PROVIDER**



Who are Housing Hand? Housing Hand is a tenant guarantor service, set up to provide letting agents and landlords with a guarantee that if a tenant doesn't pay their rent, Housing Hand will. There is a fee involved, paid by the tenant and Housing Hand are able to cover students and clients who are working but also non-UK Nationals coming to the UK to work or study.

Contact: Jeremy Robinson - 0207 2052625 / jeremy@housinghand.co.uk

- **SECURITY**



Providing high quality property protection services to both the commercial and residential sectors; bespoke property management solutions through manned guarding and resident caretaking.

Contact: Nico Marshall-Lee - 020 3582 3836 / nico@belstonemanagement.com



Secure Empty Property provide a fast-response, nationwide service to protect vacant property from vandalism, arson, squatting and theft. Our unique range of temporary security doors and window screens combined with our fast-deployed, 24-hour monitored intruder alarm technology offers complete peace of mind.

Contact: Gareth Carson – National Service Centre 0330 088 1973

- **TENANCY DEPOSIT PROTECTION**



The DPS is your one-stop shop for tenancy deposit protection, offering a choice of custodial or insurance-based protection. Whether you're a landlord, letting agent or organisation, you'll have peace of mind that your tenant's deposit will be protected by one of the largest suppliers of deposit protection in the UK.

Contact: David Hackett - David.Hackett@computershare.co.uk

- **TENANT REFERENCING**



Tenant referencing providers for the lettings sector.

Website: <https://homelet.co.uk/>



Referencing with unique to the market services such as free tenant eviction and freetenant monitor included as standard <https://lettingshub.co.uk/>

Contact: Vince Demilio - vince.demilio@lettingshub.co.uk



Ittria has been providing an indispensable source of revenue and free services to letting agents across the UK since 2002. As pioneers in the industry, Ittria now provides a monthly Profit Guarantee™ on Void Switching as well as a host of FREE services such as Void Bill Management™, Tenant Notifications and comprehensive Tenant Referencing. Ittria is also leading in data integration, partnering with a number of leading property management software companies, significantly reducing the effort required to monetise agents own data and securely deliver valuable services to their tenants.

Contact: Iain Hood - 07377 356972 – www.ittria.co.uk

- **SOFTWARE**



SMEPROFESSIONAL
PROPERTY SOFTWARE SOLUTIONS

Over 90% of customers presented to move to SME Professional –cloud property management software designed to save your business significant time and reduce operational expenditure. We also offer contemporary specialist property websites. Our website-as-a-service is provided as a monthly fee without the need for large upfront payments.

Contact: Fraser Sutherland - 0131 285 1022 / contactus@smeprofessional.co.uk



teclat are an award-winning provider of automated modular sales, lettings and CRM platforms that enable businesses to stay compliant, make money, save costs and deliver better service.

Integrations with a range of market leading service providers enables agents and their clients and customers 24/7/365 access and significant productivity improvements.

Contact: 0330 053 5887 Website: www.teclat.com

- **WEALTH MANAGERS**



Ammonite Wealth is an award-winning Independent Wealth Management business, based in London. The financial advisers use “in house” proprietary technology to help clients set goals and ultimately create a personal financial plan. Whilst Ammonite is an expert in providing personal pension & investment advice, it also promotes financial education & wellbeing across a range of SMEs via an extensive financial coaching network and employee benefits platforms.

Contact: Robert Harradine - 0203 434 2718 / adviser-hub@ammonitewealth.com

MINT ACCEPT NO LIABILITY FOR ANY SERVICES RENDERED ON BEHALF OF THOSE SUPPLIERS NOTED ABOVE

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